

**ITB-2011-30**  
**Printing “AIDS at 30 – Nations at the crossroads”**  
**Answers to questions from Bidders**  
**1-July- 2011**

1. Pourriez-vous m'indiquer quels papiers vous désirez pour les :

- Couverture souples :

**Answer:** *Cromocard (C1S) 300 gm<sup>2</sup> + mat lamination recto*

- Couvertures rigides

**Answer :** *Cover printing : Silver negative embossing on front and spine - red Pantone 186 fabric onto 2mm graphic cardboard.*

- Intérieurs

**Answer:** *Artic Volum mat paper 150 gm<sup>2</sup> + mat varnish recto verso*

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2. Les impressions sont-elles en quadri recto et verso ? pour la couverture et l'intérieur ?

**Answer:** *quadri recto verso*

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3. Les changements dans les langues sont-ils fait sur la quadri ou dans le noir ?

**Answer:** *Changes in full recto verso*

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4. What changes from one language to the other?

**Answer:** *Changes in full recto verso*

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5. Cover Printing for Hard Cover: Silver negative embossing- is the same as silver foil stamping?

**Answer:** *Yes*

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6. Cover Printing for Hard Cover: -red Pantone 186 fabric- will a close match of PMS 186 do?

**Answer:** *Yes*

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7. Flyleaf

Inside Printing: 4 pages-in full color recto- could it be that it is recto verso?

**Answer:** *No because it is stucked on the cover*

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8. ITB Details (page 3)

- Will the provided matter for printing (in 4 languages) be different from one another in its entirety **OR** does all 4 languages have the same layouts, designs etc... except the text is to be changed? Please confirm.

**Answer:** *Same layout and Change plates in full recto verso*

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9. ITB Details – Shipment and Delivery bullet point 2 on (page 4)

Will Geneva destination address be your storage facility, as mentioned? Please confirm.

**Answer**

**UNAIDS**

Joint United Nations Programme on HIV/AIDS  
20, Avenue Appia  
CH-1211 Geneva 27  
Switzerland

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10. Postal address of destination New York?

**Answer:** *United Nations Secretariat in New York*

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11. Postal address of the 3<sup>rd</sup> destination in Europe, please provide the above so to proceed with the shipping quote in DDU as mentioned.

**Answer:** *1 point in Europe, exact destination still to be determined. Please provide an estimation of the shipment to any country in Europe. The amount will only be used as an estimation of the cost from your production facility.*

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**12. Bidding process** (page 5)

This paragraph mentions to acknowledge receipt of this ITB by returning the Acknowledgement Form as far in advance of the bid closing date as possible. Is there an acknowledgement form that we should receive so to send back? Besides the Cover letter, ITB and Proposal Submission Form we have no information of the "acknowledgement form". Please help.

**Answer:** *The website has been updated with the missing form.*

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13. What is the file format of the report that UNAIDS will provide before printing?

**Answer:** *PDF file*

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14. Is the file is high resolution and ready-to-print? Or any updates may be needed?

**Answer:** *Yes High resolution, Pdf file ready to print*

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15. Regarding the prototype mentioned in page 3 in the "Printing Process", do you need a similar sample while bidding?

**Answer:** *Yes we need a prototype*

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16. The shipment needed is door to door, express shipment like DHL, or CIF airport?

**Answer:** *door to door*

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17. Kindly assure that no customs would be requested at the destination country, specially the third country, the one not specified yet?

**Answer:** *No custom cost requested*

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18. The down payment would be against invoice?

**Answer:** *Payment will be sent after quality control and against invoice*

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19. "red Pantone 186 fabric" means "printing Pantone 186 on fabric" or "the original color of fabric is Pantone 186" ?

**Answer:** *the original color fabric is Pantone 186*

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20. "in full color ." Means " 4 colors (CMYK)"?

**Answer:** Yes

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21. "Arctic Volum " is a kind of brand ?

**Answer:** *Arctic Volume White is a matt, fully coated paper with high bulk available in grammages between 90 and 300 g/m<sup>2</sup>. The matt surface provides excellent printing results and high-class image reproduction but at the same time retains a natural feel. The paper's properties include bulk, opacity and rigidity making it ideal for high quality four-colour books, advertising material, magazines, posters and many other types of printed material that require a special feel. Arctic Volume White standard products are available as FSCTM and PEFC certified.*

<http://www.arcticpaper.com/en/brands/Brandsite-Arctic-New-Arctic-Volume-range-2010/36072/?id=36072&pageref=1133>

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22. "Cromocard (C1S)" means glossy art paper?

**Answer:** *Card 1 face*

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23. Delivery time? It's bound with means of transport, also cost

**Answer:** *The cost should include the transport*

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24. Bid Security required or not?

**Answer:** *No, there is no requirement for Bid Security*

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25. Budget

**Answer:** *UNAIDS does not disclose budget availability and as per RFP is requesting the best final price on your proposal.*

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